

**Small Business Owner Questionnaire**

**Business Name:**

**What is the Legal structure of the Business (LLC, Inc etc.)**

**In which State is the Business Registered?**

**Who or which entity serves as the Registered Agent for the Business?**

**How many people, or entities have shares/ownership in the Business?**

**How many years is business operationally functional?**

**Who is the main master-mind or ?functional operator for the business?**

**How many people hold major functional positions or responsibilities in the Business?**

**How many people make decisions for, or on behalf of the Business?**

**Who is the target market for the Business?**

**Who or which entity does the accounting for the Business?**

**What is the current annual operational Expenses for the Business?**

**What is the current annual revenue for the business?**

**How does the Business solicit, or gets clients?**

**Is the Business current with its State and Federal Taxes?**

**Does the Owner(s) or principal operators receive salary(s)?**

**What is the Project growth 1,5,10 years (number of clients) for the Business?**

**What is the Projected gowth 1,5,10 years Annual revenue) for the Business?**

**Is there a marketing plan to meet the projected growth of the Business?**

**Where does the Business receive its financial support from?**